

Dr. Derr Videos, Part 1

Video Derr1a. What do you think the client's first impressions were of the consultant? What are some specific things that contributed to that impression? Consider the physical layout of the room, the attention of the consultant, eye contact, physical contact, and client comfort.

Video Derr1b. How is the client's first impression different? What are some specific things that changed?

Video Derr2a. (There is not supposed to be sound.) What non-verbal cues is the consultant giving to the client? What about from the client to the consultant?

Video Derr2b (again, no sound). How were the non-verbal cues different? Why are these non-verbal cues important?

More on our case study...

For your analysis plan, don't feel like you must find an analysis that addresses all concerns. I'm much more interested instead in seeing you write a precise and clear plan, and for any concerns that are not addressed by the analysis, what impact that would have on the conclusions you'd make.

For the outcomes/deliverables, be sure to propose things that specifically answer the client questions. That is, simply stating p -values or whether or not terms are included by a model selection algorithm does not meet the clients' desire to characterize and understand the relationship between the given variables and root failure.

Name: _____

We discussed some guidelines, tips, and recommendations about setting up a consultation and non-verbal communication today.

What did you find particularly interesting or new to you?
